Ernie Fletcher Governor

LaJuana S. Wilcher, Secretary **Environmental and Public Protection Cabinet**

Christopher L. Lilly Commissioner **Department of Public Protection**



Commonwealth of Kentucky **Public Service Commission** 211 Sower Blvd. P.O. Box 615 Frankfort, Kentucky 40602-0615

Telephone: (502) 564-3940 Fax: (502) 564-3460 psc.ky.gov

July 29, 2005

Hamilton Telecommunications Mr. John Nelson, President 1001 Twelfth Street Aurora, NE 68818

MCI TRS Operations Mr. Paul Orloff, Director 220011 Loudon County Parkway Ashburn, VA 20147

Sprint

Mr. Andrew Brenneman, Senior National Sales Executive Mailstop: VARESF0213 12524 Sunrise Valley Drive Reston, VA 20196

Gentlemen:

The Commission has issued its Request for Proposal ("RFP") and received responses from Hamilton Telecommunications ("Hamilton"), vCustomer Corporation (MCI TRS) and Sprint Communications Company L.P. In accordance with the procedural schedule in the Commission's RFP, the Commission herein selects the vendor to provide Telecommunications Relay Service ("TRS") in Kentucky.

The RFP provided for evaluation of the proposals based on fulfilling mandatory requirements and technical requirements including corporate capabilities and experience, the project schedule, and technical approach. Finally, cost per minute was a factor. In evaluating the proposals, the Commission has been mindful of its charge from the Kentucky General Assembly "to determine the most cost effective method of telecommunications relay services that will meet the requirements of the deaf, hard of hearing and speech-impaired" persons in Kentucky. Each proposal was evaluated in

Mark David Goss Chairman

> Gregory Coker Commissioner

¹ KRS 278.548

accordance with the above-stated criteria and in compliance with the statutory mandates.

Based upon its evaluation, the Commission selects Hamilton to continue providing TRS for Kentucky. Hamilton has fulfilled the mandatory requirements of the RFP, demonstrated superiority in its technical abilities and corporate experience in the provision of this service and proposed to provide TRS in a cost-effective method. Hamilton will best meet the requirements of the deaf and hard-of-hearing persons and persons with speech disabilities in this Commonwealth.

As specified in the RFP, the Contract between the Commission and Hamilton shall consist of the RFP, any amendments thereto, and Hamilton's offer submitted June 29, 2005 in response to the RFP. In the event of a conflict in language between the RFP and Hamilton's offer, the provisions and requirements set forth in the RFP shall govern.²

Hamilton is selected to provide intrastate TRS for the Commonwealth of Kentucky under the terms and Conditions set forth in the RFP from September 20, 2005 to September 19, 2008, with the option of extension as specified in the RFP. The Commission agrees to provide for payment through the Telecommunications Relay Service Fund. The contract rate for the period from September 20, 2005 through September 19, 2008 shall be \$0.915 per minute as contained in the response of Hamilton. These rates include the provision of in-state outreach. The Commission also desires to continue to contract with Hamilton for CapTel Service at the rate of \$1.45 per minute as contained in the response of Hamilton.

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O'Donnell

Executive Director

² RFP, Section 4.1, p. 24.